Created by:	Eclipse Solutions
	August 3, 2006

		<u>Objective</u>			Lo	ogical Sequ	uence		Value		able tangible	e and	Accountabililty to constituents and citizens				
Priority	Obj. Item	# <u>Descripton</u>	Total Score	Total Weighted Average Score	<u>Value</u>	Founda- tional	Func- tional	Nice to Have	<u>Value</u>	<u>High</u>	<u>Medium</u>	<u>Low</u>	<u>Value</u>	<u>High</u>	Medium	<u>Low</u>	
High	10.01	Comply with legal provisions for the use of money	195	5.00	5.00	13	0	0	5.00	13	0	0	5.00	13	0	0	
High	4.01	Record financial events consistently, accurately and timely to ensure accountability and that the results of operations and financial position are fairly stated in compliance with professional and other regulatory standards.	173	4.42	5.00	14	0	0	3.92	6	7	0	4.33	9	2	1	
High	1.01	Provide chart of accounts definitions and standards to enable agency and statewide data collection and financial analysis.	186	4.41	4.87	14	1	0	4.23	8	5	0	4.14	9	4	1	
High	6.01	Demonstrate compliance and fiscal accountability for cash and other assets, liabilities, reserves, equity, revenues and expenses by fund and account.	162	4.21	4.86	13	1	0	3.55	4	6	1	4.23	8	5	0	
High	7.01	Provide visibility and accountability in the use of public resources.	156	4.13	3.67	5	10	0	3.73	4	7	0	5.00	12	0	0	
High	5.01	Ensure subsidiary accounts and agency line of business systems are in balance with the general ledger.	157	3.99	4.71	12	2	0	3.50	4	7	1	3.77	6	6	1	
High	14.01	Support governmental, proprietary and fiduciary operations.	149	3.99	4.71	13	0	1	3.91	6	4	1	3.33	4	6	2	
High	15.01	Provide flexibility to support current and evolving agency and statewide business needs and industry standards.	135	3.86	4.54	11	1	1	4.20	7	2	1	2.83	1	9	2	
High	16.01	Support reporting of financial data across a multi- year time period for long-term analyses, as changes are made to the chart of accounts.	135	3.83	4.29	11	1	2	4.40	7	3	0	2.82	0	10	1	
High	11.02	Monitor and control actual expenses against the legislative budget	141	3.83	4.50	9	3	0	3.15	5	4	4	3.83	6	5	1	

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High	12.01	Monitor and control actual expenses against the original approved allotments and the agency adjusted allotments.	115	3.50	4.09	7	3	1	3.40	4	4	2	3.00	3	6	3	
Medium	2.01	Give visibility to agency and statewide strategic and operational goals.	163	3.98	3.80	6	9	0	4.14	8	6	0	4.00	6	6	0	
Medium	19.01	Present financial results for operations at the statewide and agency levels.	151	3.88	3.86	8	4	2	3.77	5	8	0	4.00	8	2	2	
Medium	17.01	Support financial data interchange with private and public business partners	126	3.51	3.57	6	6	2	3.80	5	4	1	3.17	2	9	1	
Medium	31.01	Compare the cost of providing services with the revenue generated for the same service.	112	3.51	3.91	5	6	0	3.80	5	4	1	2.82	1	8	2	
Medium	21.01	Monitor and assess financial condition and activity at various agency and statewide levels.	129	3.49	3.55	3	8	0	3.62	4	9	0	3.31	3	9	1	
Medium	32.01	Establish prices or fees for activities, products and services based on costs, legal constraints and/or other factors as appropriate.	93	3.47	3.60	3	7	0	4.25	5	3	0	2.56	0	7	2	
Medium	18.01	Comply with professional standards when reporting financial results.	133	3.41	3.15	5	4	4	3.46	3	10	0	3.62	6	5	2	
Medium	11.01	Monitor actual revenues received against estimated revenues.	137	3.32	3.80	7	7	1	3.62	7	3	3	2.54	0	10	3	
Medium	30.01	Determine the full cost of government activities, products and services across agencies according to the standard framework for cost allocation.	101	3.25	3.55	4	6	1	3.40	4	4	2	2.80	2	5	3	

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Medium	9.01	Capture data to assist in planning, resource allocation, budget analysis, statistical evaluation, cash control, management control, and operating and strategic decision-making at the agency and statewide levels.	124	3.25	3.31	3	9	1	3.77	5	8	0	2.67	0	10	2	
Medium	11.03	Adjust budget availability to reflect change in actual revenues received.	116	3.22	3.67	5	6	1	3.00	4	4	4	3.00	3	6	3	
Medium	26.01	Report either direct, indirect or total costs by function, activity and organization upon request.	107	3.21	3.00	3	5	3	3.83	5	7	0	2.80	1	7	2	
Medium	24.01	Build a standardized framework for cost allocation.	103	3.12	3.91	6	4	1	3.18	3	6	2	2.27	0	7	4	
Medium	22.01	Report on budget, actual and projections as needed in a variety of ways at agency and statewide levels.	114	3.00	3.62	4	9	0	3.17	1	11	0	2.23	0	8	5	
Medium	8.01	Maintain fund and reserve balances according to business plan.	120	3.00	3.15	3	8	2	2.85	1	10	2	3.00	2	10	2	
Low	24.02	Build a standardized framework for cost allocation that maximizes external funding.	80	2.82	3.18	3	6	2	2.78	0	8	1	2.50	0	6	2	
Low	25.01	Analyze costs against results achieved.	84	2.64	2.09	0	6	5	3.20	1	9	0	2.64	0	9	2	
Low	27.01	Compare costs per unit across agencies for common activities and functions.	71	2.44	2.60	1	6	3	2.60	2	4	4	2.11	0	5	4	
Low	20.01	Provide information to stakeholder groups regarding the availability of resources for particular purposes and the impact on expected outcomes.	90	2.36	2.08	0	7	6	2.00	0	6	6	3.00	2	9	2	
Low	28.02	Enable decisions that will optimize resources and/or outcomes.	48	2.17	2.50	0	6	2	2.14	0	4	3	1.86	0	3	4	
Low	28.01	Provide information that influences people's behavior and supports good decision making.	45	2.14	2.43	0	5	2	2.14	0	4	3	1.86	0	3	4	

	<u>Objectives</u>				Logical Se	quence		Value - Mea		ingible and i	ntangible	Accountabililty to constituents and citizens				
<u>Priority</u>	Obj Item <u>Description</u>	<u>Total</u> <u>Score</u>	<u>Total</u> <u>Weighted</u> <u>Average</u>	Total Log Sequence Value	<u>Founda-</u> <u>tional</u>	Func- tional	Nice to Have	<u>Value</u>	<u>High</u>	<u>Medium</u>	<u>Low</u>	<u>Value</u>	<u>High</u>	<u>Medium</u>	Low	
High	42.01 Verify authorization and acceptance of goods and services prior to payment	169	4.32	4.86	13	1	0	3.92	6	7	0	4.17	7	5	0	
High	45.01 Make timely, accurate, efficient, and cost effective payments of obligations to vendors	145	4.13	4.38	9	4	0	3.91	5	6	0	4.09	6	5	0	
High	33.01 Maintain a consolidated vendor/provider file with one record for each vendor/provider with basic information to facilitate payments and 1099 tax reporting.	172	4.10	4.29	10	3	1	4.14	9	4	1	3.86	8	4	2	
High	40.01 Track encumbrances, accruals and expenditures statewide to properly state obligations, liabilities and expenditures.	142	4.06	4.85	12	1	0	4.33	8	4	0	3.00	1	7	1	
High	38.01 Capture timely, accurate, and complete information on what the state buys, from whom and what contract was used, if any	151	3.88	3.71	6	7	1	4.00	6	6	0	3.92	7	5	1	
High	37.01 Establish the appropriate level of authentication/trust needed for vendors to submit invoices and register to accept payments electronically.	138	3.85	3.92	7	5	1	4.45	8	3	0	3.17	3	7	2	
High	44.01 Manage payment dates and terms to optimize cash flow	144	3.77	4.14	9	4	1	3.83	5	7	0	3.33	5	4	3	
High	40.02 Maintain encumbrance and accounts payable sub- ledgers statewide	121	3.63	4.17	8	3	1	3.91	5	6	0	2.80	3	3	4	
High	41.01 Electronically document goods and services received. Use risk based business rules for documentation in accordance with standardized policies and procedures.	124	3.41	4.23	8	5	0	3.17	2	9	1	2.82	2	6	3	
Medium	43.01 Provide timely and accurate information to stakeholders about payments, as needed and required	129	3.64	3.86	6	8	0	3.22	2	6	1	3.83	6	5	1	

Objectives Prioritization

		<u>Objectives</u>				Logical Se	quence		Value - Mea	surable ta ben	_	ntangible	Accountabililty to constituents and citizens				
Priority	Obj Item	<u>Description</u>	<u>Total</u> <u>Score</u>	<u>Total</u> <u>Weighted</u> <u>Average</u>	Total Log Sequence Value	<u>Founda-</u> <u>tional</u>	Func- tional	Nice to Have	<u>Value</u>	<u>High</u>	<u>Medium</u>	<u>Low</u>	<u>Value</u>	<u>High</u>	Medium	Low	
Medium	39.01	Verify budget availability when purchases are made.	134	3.53	3.67	5	6	1	3.50	5	5	2	3.43	7	3	4	
Medium	35.02	Remit payments electronically	122	3.39	3.43	4	9	1	3.91	7	2	2	2.82	2	6	3	
Medium	35.01	Receive invoices and progress billings electronically	107	3.21	3.33	4	6	2	3.91	6	4	1	2.40	0	7	3	
Low	34.01	Register businesses who wish to do business with Washington State in person or through a business portal.	109	2.93	3.29	5	6	3	3.00	1	9	1	2.50	1	7	4	
Low	46.02	Report consolidated federal 1099's statewide.	84	2.50	2.67	4	2	6	3.00	2	6	2	1.83	1	3	8	
Low	46.01	Enable consolidated vendor reports on basic vendor file information, purchase orders and accounts payable information.	86	2.39	2.50	3	3	6	3.17	3	7	2	1.50	0	3	9	

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High	61.01	Protect the privacy of sensitive customer data	193	4.29	4.87	14	1	0	3.80	6	9	0	4.20	10	4	1		
High	60.02	Manage accounts receivable and expected revenues.	170	4.27	4.85	12	1	0	4.54	10	3	0	3.43	6	5	3		
High	67.01	Distribute revenues to the appropriate jurisdictions, organizations, and funds according to standardized policies and procedures.	179	4.15	4.60	12	3	0	3.71	6	7	1	4.14	9	4	1		
High		Receive and receipt revenue using standardized processes and procedures. (i.e. lockbox, electronic transactions, point of sale systems, business portal, etc)	182	4.15	4.54	10	3	0	4.25	10	6	0	3.67	8	4	3		
High	65.01	Age and monitor customer account balances statewide	181	4.03	4.33	10	5	0	4.14	8	6	0	3.63	8	5	3		
High	66.01	Assess interest, penalties, or fines according to standardized policies and procedures to motivate prompt payment and recover cost of collecting funds	176	4.00	3.67	5	10	0	4.14	8	6	0	4.20	11	2	2		
High	60.01	Maintain a consolidated statewide customer information file with one record for each customer.	179	3.99	3.88	8	7	1	4.29	9	5	0	3.80	7	7	1		
High	64.01	Ensure revenue and receivable subsidiary ledgers are in balance with corresponding general ledger accounts.	179	3.98	4.47	11	4	0	3.93	7	8	0	3.53	6	7	2		
High	69.01	Ensure timely and accurate recording of transactions to customer accounts	179	3.98	4.47	11	4	0	3.80	6	9	0	3.67	8	4	3		
High		Collect past due customer accounts	166	3.95	4.00	8	5	1	4.14	9	4	1	3.71	8	3	3		
Medium	68.01	Accept all forms of payments (ACH, Credit Card, check, etc. either by internet portal, phone or in person.)	160	3.62	3.93	10	2	3	3.93	8	6	1	3.00	5	4	5		
Medium		Minimize the number of days from sale/service to receipt of cash.	165	3.53	3.13	2	13	1	4.33	11	3	1	3.13	4	9	3		
Medium		Recognize and classify revenue in the proper fiscal period and account codes	140	3.21	4.43	10	4	0	3.40	3	12	0	1.80	1	4	10		
Medium	63.01	Provide an enterprise view into revenue and receivable information across lines of business and agencies	136	3.10	2.73	0	13	2	3.43	3	11	0	3.13	4	8	3		
Medium	70.01	Provide timely and accurate notification of receipts to program managers and stakeholders	137	3.04	3.80	9	3	3	3.27	2	13	0	2.07	0	8	7		